### Lisette Miller

# Marketing, Social Media & Creative Leader Detroit, MI | (734) 560-6670 | lisettem626@gmail.com | lisettemiller.com

#### SUMMARY:

Bilingual, results-driven marketing professional with extensive experience working with leading global brands, celebrities, influencers and creative agencies. Constantly looking to push the boundaries of storytelling and performance through creativity and innovation, directing a captivating brand voice, and fostering a community of progressive brands across the globe.

#### SKILLED IN:

Adobe Creative Cloud, Google Ads, Khoros, Muck Rack, Shoflo, Asana, Figma, Jira, Canva, Microsoft 365 and more.

#### **EXPERIENCE:**

#### WORTHI, The Cultural Connections Agency Audience Strategy Manager (freelance)

Remote Mar 2025 – Present

- Develops and executes digital strategies focused on content creation, community growth, audience insights, and performance analytics, with a commitment to amplifying underestimated audiences and a specialization in entertainment and streaming platform clients.
- Leads voice and tone development, copywriting, and community management on platforms like TikTok, Instagram, and Facebook to foster authentic engagement.
- Conceptualizes creative pitches for client social content calendars, aligning with brand goals, key cultural moments, and audience interests.
- Manages content planning, scheduling, and project timelines, ensuring the delivery of high-quality, platform-optimized content in collaboration with the Creative Production team.
- Prepares detailed social media recap reports, analyzing qualitative and quantitative metrics to optimize performance and inform future strategies.

## TRIFECTA Marketing Agency Social Media & Event Manager (freelance)

Remote

Aug 2024 - Present

- Develops and executes innovative social media strategies for influencers and high-profile clients, with a strong focus on the NFL and entertainment industries.
- Oversees project deliverables by collaborating with internal teams and stakeholders, ensuring alignment on objectives, managing timelines, budgets, and logistics for seamless digital and event execution.
- Leads the planning and execution of high-profile events, community activations, and charitable partnerships, driving engagement across social platforms.
- Cultivates relationships with key industry stakeholders, including global brands, athletes, celebrities and influencers, leveraging these relationships to create impactful digital campaigns and successful event activations.
- Conducts market research and trend analysis to produce high-performing digital content, enhancing brand visibility and engagement.

#### Vivid Seats Social Media Manager

Chicago, IL Jun 2022 – Aug 2024

- Utilized analytics and channel monitoring to produce purpose-built organic and paid social content.
- Coordinated with internal and external teams for high-profile activations (e.g., Vivid Seats x Rolling Stone Super Bowl party), ensuring all stages of project delivery were on schedule and within budget.
- Integrated effective influencer and brand partnership initiatives into broader marketing campaigns to drive brand awareness and engagement, utilizing KPI's to optimize activations and maximize ROI.
- Successfully led the launch of Vivid Seats TikTok debut, achieving 20k followers in the first 30 days and a viral moment when SZA shared one of our TikTok's to her Instagram.
- Achieved an 86% increase in positive sentiment across social channels 30 days after hire date, 33% higher than our next closest competitor.
- Managed partnerships with ESPN, Rolling Stone, MusiCares, Make-A-Wish, Bleacher Report, various NFL clubs, LA Clippers, LA Dodgers, LA Galaxy, New York Post, Doritos and more.

### Lionel Richie: RichLion Holdings, LLC Social Media & Brand Manager

Los Angeles, CA Jul 2020 – Oct 2022

- Led the development of brand strategies and guidelines for digital brand marketing initiatives, resulting in 38% growth in brand recognition amongst Gen Z and a 25% increase in social engagement.
- Drove earned media efforts while building and maintaining strong working relationships with world-renowned broadcast, print, and online journalists to secure favorable coverage across media.
- Produced engaging video and photo content for use across social platforms, implementing best practices to maximize audience engagement and reach.
- Led creative projects for Lionel Richie events including creative direction, talent booking, logistics, budget allocation, permit acquisition, production schedules, floor plans, event staffing, etc.
- 40% increase in followers, in addition to a 25% increase in conversations across multiple social platforms for Lionel Richie and associated brands within 6 months of hire.

### Avaline Wine Interim Social Media Manager

Los Angeles, CA Jul 2020 – Jan 2021

- Led social media strategy and content production from concept to delivery, with the goal of brand awareness, driving engagement and growing the community for the newly launched wine founded by Cameron Diaz.
- Constantly sought to better understand our target consumer and iterate on our brand voice to better communicate with our audience while following LDA compliance in digital advertising.
- Collected, monitored, and analyzed owned and competitive social metrics to make improvements and make best social practice recommendations accordingly.
- Owned community management process, establishing guidelines and brand voice in collaboration with Avaline's founders, legal, brand manager and customer service team.

#### Nordstrom Multicultural Marketing Specialist

Phoenix, AZ Jun 2017 – Jul 2020

- Developed and executed marketing strategies that would resonate with diverse audiences while considering consumer insights, brand guidelines, messaging and rationales.
- Managed partnerships with multicultural organizations, influencers, and media outlets to amplify brand presence.
- Drove initiatives to enhance cultural sensitivity and representation across all marketing channels and touchpoints, fostering authentic connections and building brand loyalty.
- Conducted market research to identify multicultural trends, preferences, and consumer behaviors.

### Seventeen Magazine Digital Beauty Contributor

New York, NY Sep 2012 – May 2015

• Pitched, wrote and edited engaging and informative articles across print and digital platforms, keeping entertainment, pop culture, beauty trends and our multicultural audience at the forefront.

- Produced engaging multimedia content, including videos and social media campaigns, utilizing best cinematography practices to showcase creative design, hired talent and products.
- Implemented organic and paid social media strategies using best SEO practices, resulting in increased article engagement by 30% and a 35% increase in organic website traffic.
- Monitored performance metrics and used data to optimize campaign performance.

### Abercrombie & Fitch Brand Marketing Coordinator

Novi, MI

Jul 2011 - Nov 2014

- Collaborated with key stakeholders to translate desired moods, messages, concepts and ideas into multimedia content using a strategic mindset that aligns with brand values and business goals.
- Complied market trends, forecasts, competitor analysis, campaign results and consumer behavior to ensure successful immediate and long-term business goals.
- Planned and executed events including product launches, store openings and consumer events.
- Developed on-brand concepts throughout the US, resulting in an 18% increase in customer engagement.